







Fièrement Sept-Îles Proudly Sept-Îles

# Sept-Îles A place for living

effervescent

dynamic

open to the world



## Sept-Îles



### Portrait ₀sept-Îles

#### A strategic hub: North Shore metropolis.

Bordering the 50th parallel, Sept-Îles is right in the heart of the Duplessis region on the North Shore in a setting in which exciting sea or forest adventures blend harmoniously in with the reality of a modern city that is open to the world.

From forestry to mining to fishing, Sept-Îles' history is punctuated with the richness of its natural resources as well as the perseverance and know-how of its inhabitants. Moreover, Sept-Îles has become the epicentre of economic activity in Northeastern Canada, including Northern Quebec, the Lower North Shore and Labrador due, in part, to the quality of its train, port and airport infrastructures.

Indeed, in addition to the strategic geographic situation, major investments in port infrastructures has enabled Sept-Îles to be advantageously positioned in North America: first of all as the entry port from the St. Lawrence River for shipping materials and goods from the huge iron industry, and secondly as the home to the largest aluminum plant in the Americas. Furthermore, the growing number of international cruiselines coming through has added tourism to the industrial roster of the region.

In the middle of international port and industrial activities, Sept-Îles has proven to be a growing social and economic development pole. Recognized for its dynamic small-business network and energetic community, cultural, sports and other organizations, Sept-Îles is brimming with resources, talent and ambition. Sept-Îles' educational institutions train specialized labour whose know-how can be exported. It has innovative applied science research centres. As well, with its R&D infrastructures, Sept-Îles continues to innovate and diversify.

#### Sept-Îles, is...

- A growing population of over 26,000 inhabitants
- Home to three major corporations: Rio Tinto IOC, Cliffs and Aluminerie Alouette
- More than 1,000 places of business: some 50 manufacturing companies, and nearly 300 in the supply and distribution sector and professional services
- A cegep and a university centre affiliated with the Université du Québec à Chicoutimi
- A regional health and social services centre, employing nearly 1,000 people

#### Port of Sept-Îles: one of the largest industrial mining ports in Canada

- Approximately 23 million tonnes of goods
   handled every year
- 80% of goods are destined for international markets
- A rail transhipment centre to the United States, Northern Quebec and Labrador, following the construction of a train ferry landing pier (Sept-Îles/Matane)
- Stop-over for international cruises on the St. Lawrence River
- A leader in short-distance maritime transportation (the "blue highway")
- The port is open year round

 $\lambda$  vision to share!



A newcomer service helps you become familiar with our local services and organizations. All the necessary information for an initial overview of our municipality is available online in the virtual library on the Web site **www.ville.sept-iles.qc.ca**. A newcomer kit is also available upon request by calling **418-962-2525**.

City of Sept-Îles www.ville.sept-iles.qc.ca

www.fierementseptiles.com

Développement Économique Sept-Îles 418-962-7677 corpo.adm@globetrotter.net www.deseptiles.com

Some useful publications:

- Sept-Îles Company Directory
- Sept-Îles Socio-economic Profile
- Promotional brochure

Tourism Sept-Îles 418-962-1238 Toll-free: 1-888-880-1238 www.tourismeseptiles.ca

Reception for new arrivals **418-962-2525** 

Port of Sept-Îles 418-968-1231 www.portsi.com



## Développement Économique Sept-Îles



### Portrait ₀sept-Îles

## An expert team serving entrepreneurs.

As a resource for entrepreneurs, investors and corporations, Développement Économique Sept-Iles is the economic lever of the municipality.

In the eighties, when it was called the Corporation de promotion industrielle et commerciale, its most remarkable feat was mobilizing all stakeholders in the region to shelter the city's economy from the fluctuations of the raw materials market. Mission accomplished! Its efforts at dialogue led to the development and adoption of a winning strategy and to taking the necessary steps to diversify, grow and create jobs, thus encouraging the return of population growth.

Today, although the strategy has borne fruit, Développement Économique Sept-Îles continues to support the region's efforts by promoting commercial and industrial expansion. Sept-Îles thinks big and, every year, confirms the benefits of investing in its growth. Managed and supported by some 15 economic players on the forefront, its team is active in all fields. It promotes the know-how and entrepreneurship of Sept-Îles everywhere, helping current and future businesses.

Lastly, Développement Économique Sept-Îles works closely with the different local partners, including the Centre local de développement (CLD de la MRC de Sept-Rivières), which provides technical and financial support to entrepreneurs, as well as the Sept-Îles Chamber of Commerce with its over 400 members.

## Sept-Îles has vision when it comes to economic development.





#### Support for setting up and expanding companies

- Start-up
- Consolidation
- Project development

Documentation available:

- Sept-Îles Company Directory
- Promotional brochure
- · Promotional video

#### Web site:

www.ville.sept-iles.qc.ca (on the Scène économique tab) www.ccseptiles.com (Sept-Îles Chamber of commerce) www.septrivieres.qc.ca (CLD -Centre local de développement) www.deseptiles.com (Développement Économique Sept-Îles)



## **Transport**ation



### Portrait •rSept-Îles

#### Sept-Îles—a major North Shore transportation hub.

Whether by air, land or sea, Sept-Îles has a freight transportation network perfectly adapted to its vocation as a first-rate regional transit centre in Eastern Quebec and Canada. Although North Shore economic development and market globalization count for a lot, the growing attraction in the region for its quality of life and tourism also contributed to the development of transportation for people: airplanes, trains, buses and ferries provide reliable means of transportation for all kinds of travel.

#### **Air Transportation**

Sept-Îles Airport is one of the busiest in Eastern Canada. Every day, it links the North Shore to Montreal and Quebec City, and serves municipalities in New Quebec and Labrador, Anticosti Island, the Lower North Shore, and the South Shore of the St. Lawrence. Chartered flights also travel to the Caribbean during the winter. This modern, multi-service airport can handle up to one million travellers every year and can accommodate wide-body aircraft for technical stops or refuelling.

#### Land Transportation

Highway 138 links most North-Shore cities and towns with the rest of Quebec. Many trucking companies deliver goods to and from all major cities in Quebec and North America, while buses bring people from east to west every day.

#### **Rail Transportation**

The Arnaud and QNS&L railways link Sept-Îles to cities in mid-northern Quebec and Newfoundland. Transport Ferroviaire Tshiuetin, the first Aboriginal company in Canada in this area, uses a rail network to carry passengers and goods between Sept-Îles and Schefferville. With the train transhipment centre at the Port of Sept-Îles and its rail ferry, companies are directly connected to the North-American railway network.

#### Port of Sept-Îles

As an international business hub, the Port serves the mining and metallurgy industry in Quebec and Labrador. It is the largest of its kind in Canada regarding the tonnage of bulk cargo handled (iron ore, aluminum, coal, etc.). The Port expanded its infrastructures to accommodate international cruise ships and increased transhipment capacity to meet the growing needs of the mining industry.

Moreover, there is a weekly link to the North Shore up to Blanc-Sablon transporting passengers and goods with a stop in Sept-Îles.

The people of Sept-Îles have vision when it comes to transportation.



#### AIR SERVICES

PLANES Air Canada Jazz Air Inuit Air Liaison Airo-Services Sept-Îles Exact Air Labrador Air Safari Max Aviation Pascan Aviation Provincial Airlines Sept-Îles Aviation Skyjet Strait Air Sunwina HELICOPTERS Héli-Boréal Canadian Helicopters East Division (Viking) Héli-Excel Héli-Transport Innu Koptères

#### TRAIN SERVICES

Arnaud Railway CN (Rail Ferry) QNS&L Railway Tshiuetin Rail Transportation

MARITIME SERVICES Port of Sept-Îles

Relais Nordik Société des traversiers du Québec

LAND SERVICES Intercar

PUBLIC TRANSPORTATION Taxibus de Sept-Îles

For more information, visit www.ville.sept-iles.qc.ca



## Diversity in Products and Services



### Portrait •rSept-Îles

#### Products and services: Sept-Îles has what you need!

With a pool of over 50,000 people, bringing together the RMCs of Sept-Rivières, Minganie, Caniapiscau and Lower North Shore, Sept-Îles offers a very wide variety of businesses and services.

Two major shopping centres round out a network of more than 200 businesses, boutiques and services that can meet all needs and requirements. The offering is abundant, varied and structured, be it for furnishing, fashion, computer equipment, hardware, pharmacy products or hair salons. Not to be outdone, the region's hotels and restaurants are plentiful: approximately 80 restaurants, lodges, inns, hotels and motels of all types—even a youth hostel—welcome vacationers and business people. Several institutions offer full services for business meetings and major events.

From a quaint little café to a top restaurant, the delicious menu varies from fast food to specialized cooking. There is something for everyone.

Sept-Îles has vision when it comes to business diversity.







For more information, visit www.ville.sept-iles.qc.ca

Sept-Îles Chamber of commerce **www.ccseptiles.com** 

## Education



### Portrait "Sept-Îles

## A complete network and outstanding institutions.

Sept-Îles is a city of wide open spaces, major projects and big ambitions. It has dynamic, impressive public and private educational institutions so that its entire population—French, English and Innu people of all ages—can have access to general or professional education, or continuing education, for either learning or specializing.

From Grade 1 to university, people in Sept-Îles have the resources and tools necessary for accessing education at any level desired, in a wide variety of subjects. In particular, given the presence of the Université du Québec à Chicoutimi (UQAC)'s centre, Sept-Iles can train young people and adults in several different ways: short program, certificate, bachelor's degree or master's degree, depending on the area of study. Programs have been developed to best meet the needs of the local market and to ensure the adequate training of anyone wishing to pursue higher education.

At the college level, the Cegep de Sept-Îles, is a model institution that has developed unique programs in areas such as industrial electronic and industrial maintenance, metal and mineral processing, rail transportation, metallurgy, nursing and IT and office applications. The Commission scolaire du Fer offers many programs adapted to the needs of companies. The A.W. Gagné Adult Education Centre is just one example, which has specialized courses in metallurgy (welding and assembly), industrial mechanics, motorized equipment, IT and office applications, business and secretarial skills, industrial design, and the list goes on.

Moreover, one of the region's greatest attractions is the availability of specialized programs for linking the worlds of work and education. Whether at cegep or university level, each year new projects are developed and used to train competent, specialized labour in the most demanding fields, to refine the skills of existing employees and to contribute to ongoing research.

Aware of the importance of education and training, the Sept-Îles Region has always encouraged and facilitated the setting up of modern, dynamic, effective institutions, thus offering true support for economic development.

Regarding education, Sept-Îles looks far ahead.





Commission scolaire du Fer www.csdufer.qc.ca

Eastern Shore School Board www.essb.qc.ca

Institut d'enseignement de Sept-Îles www.ecolepriveesi.com

Cégep de Sept-Îles www.cegep-sept-iles.qc.ca

Université du Québec à Chicoutimi / Sept-Îles campus www.uqac.ca/programmes/ sept-iles

## Community Life



### Portrait "Sept-Îles

## The people of Sept-Îles are dynamic and committed.

Sept-Îles is up to challenges, and sets itself apart with its dynamic population and organizations. Whether you are passionate about horticulture or literature, whether you are a collector or an amateur photographer, a born organizer or an ardent volunteer, you are sure to find people in Sept-Îles with whom to share your tastes and passions.

In fact, living in Sept-Îles means far more than just work. In addition to our growing economy, everyday life is stimulated by the dynamism and generosity of close to 200 associations, organizations and communities of interest, all driven by a sense of solidarity. This unbounded energy helps create an exceptional lifestyle. Life here provides enviable diversity, with everyone leveraging their know-how and will with unmatched vitality to meet individual needs and enrich the entire community.

The people of Sept-Îles are growing together proudly and enthusiastically, as they continue to turn ideas into reality each and every year.

The people of Sept-Îles have vision when it comes to community life.





To learn more about all our organizations and resources, visit www.ville.sept-iles.qc.ca (on the *Milieu dynamique* tab/ *Loisirs et culture*)



## Cultural life



### Portrait "Sept-Îles

## Passionate and open to the world, culture is found everywhere here.

Sept-Îles is a vibrant, multicultural city brimming with talent and open to the world. Immersed in music, singing, dancing, theatre, literature and visual arts, in addition to the Innu culture, it is rich in both production and distribution. Culture comes in many forms here, and the talent of its creators is expressed on all stages and in all galleries.

Our artists and craftspeople—amateurs and professionals—have developed their various talents to the extent that Sept-Îles now is considered one of the most creative cities in Quebec. This talent is also exported: every year, local artists, theatre and dance companies and musical ensembles participate in international, national and regional cultural events.

The community is largely spoilt when it comes to facilities: the Jean-Marc-Dion Performing Arts Centre, recognized as a major theatre in Eastern Quebec, offers a wide variety of shows in a 850-seat room with amazing sound quality. The Musée régional de la Côte-Nord and our municipal library are some of the best equipped institutions of their kind , and an Aboriginal museum, the Musée Shaputuan, displays the traditional life of the Innu and conveys age-old culture and wisdom. And, of course, there is the Centre d'interprétation de Clarke City, a village built in 1908, which was the first "metropolis" on the North Shore with its hydroelectric dam, paper mill, shipyard and the very first railway in the region.

As well, the community has a generous cultural policy when it comes to artistic expression... one that is focused on entertainment, development and excellence.

The people of Sept-Îles have vision when it comes to culture.







A few of our cultural partners: www.spectacle-sept-iles.com www.mrcn.qc.ca www.ville.sept-iles.qc.ca

## Sporting Life



### Portrait ₀sept-Îles

#### A dynamic community that moves!

Given its geographical location. Sept-Îles presents an ideal image. An immense playground where athletes can train to their hearts' content all year round. Whether on land, sea or in the air, the possibilities are infinite, especially since the region has guality infrastructures so that its people can do a great variety of activities for fun or competition. From cycling to kayaking, from snowshoeing to crosscountry and downhill skiing, from deepsea diving to hunting and fishing, the inhabitants of Sept-Îles have many activities to choose from and know how to enjoy all the benefits related to development resolutely focused on quality of life.

As the host city for the Quebec Games in 1983 and 2007, Sept-Îles has been able to capitalize on these prestigious events, which have allowed it to continuously improve its sporting facilities. A synthetic turf sports field for soccer and touch football players has been added to the infrastructures of the cégep and recreational centres. This field complements the Guillaume-Leblanc Complex, which provides tennis and athletic facilities.

As well, two arenas—Conrad-Parent Arena and Guy-Carbonneau Arena—welcome hockey and ringette players as well as figure skaters. Not to mention the Centre socio-récréatif whose indoor pool welcomes people of all ages, from young children to competitive swimmers to those who want to keep in shape. There is also the Station récréotouristique Gallix, which has an ambitious development plan, and offers a wide range of winter sports, including downhill skiing, snowboarding, ice skating, telemark skiing, snowshoeing and tubing.

The people of Sept-Îles have always devoted their time and passion to creating various sports organizations and setting up popular competitions. Improved equipment and many successes have helped fuel the growing craze of the population for all kinds of sports... and keeping healthy!

In addition, the municipality supports them in many ways, especially through its Recreation and Culture Department where many activities are organized for families and young people itching to move.

Sept-Îles leaps into action when it comes to sports.





To learn more about the organizations and resources, visit **www.ville.sept-iles.qc.ca** and consult the resource directory for recreation, culture and community life of Sept-Îles.

## Health and Social Services



### Portrait "Sept-Îles

#### Sept-Îles takes care of its people.

The Health and Social Services Centre of Sept-Îles is a well-equipped regional hospital serving over 57,000 people.

It has 217 short-and long-term beds and employs over 950 people, making it the second largest employer in Sept-Iles. It has nearly 80 general physicians and specialists in areas such as orthopaedics, neurology, cardiology, respiratology, anaesthesiology, paediatrics, psychiatry, etc. Most professionals in private practice are also associated with the hospital. Moreover, the people of Sept-Îles can also count on the front-line services provided by the doctors working in a Family medicine group (FMG).

Several dozen social and community organizations are also involved. Through their vocation, they come to the assistance of those going through difficult times. Associations, homecare services, care centres and other groups apply their humanity and generosity for the benefit of the community.

## Sept-Îles has a vision when it comes to health and social services.

#### Centre de santé et de services sociaux de Sept-Îles (www.cssssi.qc.ca)

- Hospital centre
- · Centre local de services
- communautaires (CLSC)
- Long-term care centers Gustave-Gauvreau and Urgel-Pelletier (CHSLD)
- Mother-child unit
- Pain clinic
- Medical imaging

## Centre de protection et de réadaptation de la Côte-Nord (www.cprcn.qc.ca)

- Côte-Nord youth centre
- Youth rehabilitation centre
- L'Émergent rehabilitation centre
- Residential resources (3)
- Le Canal Centre

#### Specialized institutions

- *L'Élyme des sables* palliative care residence
- Résidences J.R. Lafontaine and Résidence des Bâtisseurs, for independent or frail seniors

#### Clinics

- · Medical clinic Vents et marées
- Polyclinic de l'Anse

In order to learn about all our services and resources. Visit www.ville.sept-iles.qc.ca and consult the resource index under recreation, culture and community life in Sept-Îles

## Public Administration



### Portrait ₀sept-Îles

#### **Growth-Based Management.**

Sept-Îles is a major regional administrative centre in Eastern Quebec. Obviously through its strategic position in Northeastern Quebec, but also because its citizens are people of action who succeeded in turning their city into a bona fide service hub and a centre where the important decisions are made. Whether regional, provincial or federal, public administration has a strong presence in Sept-Îles, partnering with our cultural and economical development. Here, futures are created.

In addition to ensuring that their region is well served on all levels, people from Sept-Îles sit on economical and political bodies that directly affect them, and participate in making strategic decisions.

Aware of the importance of its role in the North Shore, the municipality strongly supports large-scale projects, while developing bold policies for the benefit of all its citizens. Economy, environment, family and youth are just some of the everyday concerns.

## The people of Sept-Îles have vision when it comes to public services.



#### MUNICIPALITY

- One mayor and nine city counsellors (all elected).
- More than 300 municipal employees working in six major groups of services:
- Technical services
- Finance
- Legal Department, Registry and Municipal Court
- Human Resources
- Recreation and Culture
- Security and Fire Department
- Web site of the city of Sept-Îles: www.ville.sept-iles.qc.ca

#### **GOVERNMENT OF QUEBEC**

- The regional offices found in Sept-Îles include:
- Commission de la santé et sécurité au travail (CSST)
- Department of Agriculture, Fisheries and Food
- Commission de la construction du Québec
- Directory of government departments and
- organizations: www.cotenord.gouv.qc.ca • Municipal Affairs, Regions and Occupation
- of the Territory www.mamrot.gouv.qc.ca
- Economic Development, Innovation and Exporting: www.mdeie.gouv.qc.ca
- Créneau d'excellence ACCORD:
- Industrial, mining and metallurgical process engineering (IPIMM)
   Créneau RSTM
- Crèneau RSTM
- Scientific Resources and Marine Technologies

#### **GOVERNMENT OF CANADA**

- Among the Regional Directorates present in Sept-Îles:
  - Service Canada North Shore
  - Economic Development Canada
- Fisheries and Oceans Canada
- Directory of Departments and Organizations www.canada.gc.ca/depts/major/ depind-eng.html



# Sept-Îles A place for business

innovative

educational

diversified



## Portrait ••Sept-Îles

## ALUMINERIE ALOUETTE

PRIMARY ALUMINUM PRODUCTION INDUSTRY

#### Profile

As the largest employer in Sept-Îles, Aluminerie Alouette produces primary aluminum and is an international reference for energy efficiency. Alouette is the largest aluminum smelter in the Americas, with an annual production capacity of 575,000 tons of metal. Its total production is shipped to its shareholders, who, in turn, bring the product to market.

#### Achievements/Commitments

With facilities valued at \$3.4 billion, Aluminerie Alouette's economic activity contributes \$440 million annually to Quebec's GDP, including \$342 million in the region of Sept-Îles and Port-Cartier (ref.: EBData, 2009). All its activities follow a continuous improvement approach, which is confirmed by its certifications, i.e., ISO 9001 in quality, ISO 14001 in environment, OHSAS 18001 in health and safety and ISO 17025 for its laboratory, not to mention its many awards for excellence, including the 2009 Quebec Grand Prize for Quality.

The company met the objectives of an initial voluntary specific greenhouse gas emissions (GHGs) agreement and signed a second agreement for the period of 2008-2012. It is noteworthy to mention that the use of the St. Lawrence Seaway for transporting aluminum reduces annual emissions by more than 30,000 tons of



#### **Specialities**

- Production: Producing primary aluminum in the form of sows and ingots.
- R&D: Operates 18 pots dedicated to R&D.





	IAGEN	T E A N/I
IVIAIN	AGEIV	

Number of employees:	1,000
Communications Manager: Marie-Claude Guimond	
Founded in:	1989

ALUMINERIE ALOUETTE INC. 400 Chemin de la Pointe-Noire P.O. Box 1650 Sept-Îles, Quebec G4R 5M9 Telephone: 418-964-7000 Fax: 418-964-7300 info@alouette.qc.ca communications@alouette.qc.ca www.alouette.com



## Portrait. orSept-Îles

#### **TURCOTTE & TURCOTTE INSURANCE INC.** INSURANCE AND RISK MANAGEMENT

#### Profile

In business for nearly 40 years, Turcotte & Turcotte Insurance is a multidisciplinary insurance and financial services firm. Located in Sept-Îles, its professionals have the talent and expertise required to offer a wide range of personalized products, ideally adapted to the needs of both corporate and individual clients. It provides insurance plans, group annuity programs, mutual funds, mortgages and financial planning, just to name a few.

#### **Achievements**

The clientele of Turcotte & Turcotte Insurance extend from Blanc-Sablon to Sept-Îles and Port-Cartier to Montreal. With its strong reputation, the company has made many acquisitions over the years, especially in Quebec. One thing that sets it apart is its conscientious and experienced mobile flying team, which can travel to ensure quick and quality service.



#### **Specialties**

 Business insurance and risk management



#### MANAGEMENT TEAM

Number of employees: - Permanent:	22
President: Daniel Turcotte, <i>Fin. Pl.</i>	
Founded in:	1970

TURCOTTE & TURCOTTE INSURANCE INC.

690 Boulevard Laure, Bureau 104 Sept-Îles, Quebec G4R 4N8 Telephone: 418-962-6916, ext. 1113 Toll-free: 1-800-361-4330 Fax: 418-962-0968 dturcott@asstt.net www.asstt.net



## Portrait of Sept-Îles

## **BMR LAUREMAT INC.**

RETAILING

#### **Profile**

BMR Lauremat has been operating a retail business in Sept-Îles since 1975. With some 20,000 square feet of retail surface and 50,000 square feet of warehousing facilities, the renovation centre is firmly committed to serving its customers in an efficient, friendly and courteous manner. The dynamic and competent staff offers a large selection of products and materials at affordable prices, and provides ordering and delivery services with reasonable turnaround.

#### **Achievements**

BMR merchants are independent contractors associated with the BMR Group, which includes home renovation centres in Quebec, Ontario and the Maritimes. Combined with its customized service, this collective strength enables them to offer consumers and businesses a wider range of products and competitive prices.

## BMR

#### **Specialties**

- Building Materials
- Plumbing/Electrical
- Heating/Ventilation
- Hardware
- Power Tools
- Housewares
- Seasonal
- Decor
- Flooring
- Paint and accessories
- Outdoor design
- Lawn & Garden
- Greenhouse
- Lumber-Cutting Service

#### Equipment

- Fleet of nine trucks, including a 53-foot tractor-trailer, one boom truck and one loader
- Three warehouses



#### **MANAGEMENT TEAM**

Number of employees:	
- Permanent:	61
- Casual/Seasonal:	13

Senior Executive: Larry Scanlan, *President/Owner* 

Sales and Supply: Marc Poliquin, *General Manager* 

Business Development Coordinator: Dany Boudreau

Founded in:





BMR Lauremat Inc. 824 Boulevard Laure Sept-Îles, Quebec G4R 1Y7 Telephone: 418-968-1555 Fax: 418-962-7702 m.poliquin@bmrlauremat.com www.bmr-legroupe.com Also in Port-Cartier (BMR Viamat) at 418-766-1666

## Portrait orSept-Iles

### **BOULONS L.P.G.** INDUSTRIAL DISTRIBUTION-NUTS, BOLTS, MECHANICAL AND ELECTRICAL TOOLS

#### **Profile**

Specialized in nuts and bolts, the company has been working in industrial distribution for 20 years now. Its employees are committed to offering reliable, quality service, which have won Boulons LPG with the loyalty of several major companies in the region, which allowed it to expand and develop. Thus, since 2002, clients can visit a fully revamped show room with a highly specialized and varied inventory.

#### **Achievements**

Certified ISO for several years, Boulons LPG has never stopped enhancing its expertise. In particular, it was able to add an industrial tooling service after acquiring the Batteries Expert banner in 2004. It also has a majority holding in the MMI OUTIL PRO purchasing group, which has 38 franchises in Quebec. In 2011, the company continued to expand by associating with the Castle and SecuriPro brands and enlarging its facilities. The company's regular success has won it many major distinctions locally and regionally over the years.



#### **Specialities**

- Nuts and bolts
- Industrial distribution
- Mechanical and electrical tools
- Hardware and renovation products (industrial and residential)



#### MANAGEMENT TEAM

Number of employees: – Permanent:

Owner: Réal Charette

Founded in:

1964

13

BOULONS L.P.G. 535 Avenue Québec Sept-Îles, Quebec G4R 1K1 Telephone: 418-968-0035 Fax: 418-968-2835 real.charette@boulonslpg.qc.ca



## Portrait •rSept-Iles

### CENTRE D'AIDE TECHNOLOGIQUE AUX ENTREPRISES – CÔTE-NORD

PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

#### **Profile**

Founded in 2000, the Centre d'aide technologique aux entreprises – Côte-Nord (CATE Côte-Nord) supports companies wanting to improve their expertise and to optimize their industrial processes. To carry out its mission, CATE Côte-Nord provides technical assistance and training, conducts applied research and disseminates information.

CATE Côte-Nord plays the leadership role in the niche of excellence in industrial mining and metallurgical process engineering (IPIMM). This niche's strategy is based on the consolidation and development of business relationships between SMEs and prime contractors, on mining operation and exploration, as well as on metal processing and regional diversification.

CATE Côte-Nord is responsible for managing the Centre d'excellence en maintenance industrielle (CEMI, Centre of Excellence in Industrial Maintenance), which provides support to companies wanting to improve their management practices regarding industrial assets.



CENTRE D'AIDE TECHNOLOGIQUE AUX ENTREPRISES – CÔTE-NORD 455 Avenue Arnaud Sept-Îles, Quebec G4R 3B3 Telephone: 418-962-4440 Fax: 418-962-4495 info@catecn.qc.ca www.catecn.qc.ca



#### **Services**

- Personalized welding engineering services
- Maintenance process optimization
- Maintenance audits
- Technical feasibility studies
- Industrial project follow-up and quality control
- Production and process implementation
- Prototype creation and development

#### **Specialties**

Industrial maintenance, technical support in metal and mechanical manufacturing, innovation, research and development, information and technology watch.



#### **MANAGEMENT TEAM**

Number of employees: – Permanent:	
General Manager: Carol Lavoie	
Director - IPIMM: Annie Lévesque	

Director - CEMI: Luc Gagnon

Founded in:

15

## Portrait •rSept-Îles

## CÉGEP DE SEPT-ÎLES

COLLEGE EDUCATIONAL INSTITUTION, TRAINING, BUSINESS SERVICES

#### **Profile**

The Cégep de Sept-Îles has provided quality college education to students and adults for nearly 40 years. In addition to covering a wide range of study areas, it offers companies and organizations from the public and private sectors the opportunity to improve their productivity and increase their profitability by training qualified personnel, either on campus or on site in companies. A team of expert trainers, customized programs and strong desire to build win-win partnerships have made the college a success. Its contribution to the region's social, economic and industrial development has come through innovative and effective initiatives.

#### **Achievements**

The Cégep de Sept-Îles' economic environment, along with the presence of major industrial corporations, has led the college to become highly specialized in corporate services. In order to carry out this mission successfully, the college rounded up all the instruments required to meet the highest expectations: experienced, competent trainers, expertise in strategic alliances, extensive fields of activity and competitive pricing.

#### **MANAGEMENT TEAM**

Number of employees:

- Permanent:
  Casual/Seasonal:
- 130 20

Senior Executive: Christophe Bonnal, Director of Continuous Education, Corporate Services and Business Partnerships

Director of Corporate Affairs and Communications: Francis Desbiens

Founded in:





CÉGEP DE SEPT-ÎLES 175 Rue De La Vérendrye Sept-Îles, Quebec G4R 5B7 Telephone: 418-962-9848 Fax: 418-962-2458 formation.continue@cegep-septiles.qc.ca www.cegep-sept-iles.qc.ca



Cégep de Sept-Îles

#### **Specialties**

- Offering training to companies and institutions (for credit, non-credit, customized, in businesses or on campus)
- Creating customized training content
- Disciplines adapted to the needs expressed by business clients:
  - Mechanical and industrial maintenance
  - Electrotechnology, automation and control
  - Administration, office applications and information technology
  - Mining and metallurgy sectors
  - Social services
  - Etc.



## Portrait orSept-Îles

## CARREFOUR JEUNESSE-EMPLOI DE DUPLESSIS

**PROFESSIONAL SERVICES** 

#### **Profile**

Serving the territories of the RMCs of Sept-Rivières, Minganie, Lower North Shore and Caniapiscau for over a decade, the Carrefour jeunesseemploi de Duplessis (CJED) supports young people aged 16 to 35 in their socio-professional integration while promoting their personal, social and economic autonomy.

The CJED offers many services to its clientele, in particular employability development plans, career counselling, educational and professional information, information on entrepreneurship, internships abroad and recruiting of young graduates. In addition to all these free services, clients also benefit from comprehensive documentation services and technical/ computer assistance. For employers, the Carrefour is an effective and free resource for posting jobs, accessing a bank of candidates in various fields and for referring candidates.

#### **Achievements**

Having a strong foothold in the communities it serves, the CJED endeavours to remain active in a group of large-scale projects. The priority however remains the personal and professional achievement of each of its clients. For the CJED team, there is no greater success than making the life projects a reality for the young people in the region!



#### **MANAGEMENT TEAM**

Number of employees: – Permanent: General Manager: Marie-Claude Gauthier

Founded in:

1998

15

CARREFOUR JEUNESSE-EMPLOI DE DUPLESSIS 263 Rue Papineau Sept-Îles, Quebec G4R 4J2 Telephone: 418-961-2533 Toll-free: 1-888-965-2533 Fax: 418-968-1229 cjedup@globetrotter.net www.cjed.gc.ca



#### **Specialties**

Support during all steps involved in professional reintegration and employee retention:

- Professional and educational information and orientation services
- Counselling and support for job searching (preparing resumes and cover letters, interview simulations, access to information tools, etc.)
- Entrepreneurship awareness in young people
- Programs for school retention and/or employability development: IDÉO and Jeunes en Action
- Recruiting young graduates and integrating new arrivals



## Portrait ••Sept-Iles

## CONSTRUCTION LECLERC & PELLETIER

**GENERAL CONTRACTOR** 

#### **Profile**

Founded 30 years ago, Construction Leclerc & Pelletier works in the residential, commercial, industrial and institutional sectors. The company has a reputation for scrupulously respecting specifications and schedules regardless of the type of project (new construction, expansion, erection of buildings, foundations or structures). Active throughout the North Shore, from Tadoussac to Blanc-Sablon, Construction Leclerc & Pelletier also offers 24/7 emergency service in case of a disaster or a situation requiring immediate action.

#### **Achievements**

Highly active in the commercial and industrial sectors, Construction Leclerc & Pelletier has developed highly appreciated skills in engineering in order to complement its clients when, for example, erecting pillars or machine-tool beds in plants. Major companies have benefited from their know-how, including ArcelorMittal Mines Canada, Cliffs, Aluminerie Alouette and the Iron Ore Company (IOC) of Canada.



#### **Services**

- Residential
- Commercial
- Industrial
- Institutional



CONSTRUCTION

475 Rue Perreault

Fax: 418-962-5347

colpel@globetrotter.net

**LECLERC & PELLETIER** 

Sept-Îles, Quebec G4R 1K6 Telephone: 418-962-2499

#### MANAGEMENT TEAM

Number of employees: – Permanent: More than 50 during the busy season

Senior Managers: Daniel Beaulieu and Rock Blouin

Founded in:

## Portrait •rSept-Îles

## **CÔTE-NORD SANITATION**

DISTRIBUTION OF SANITARY AND CHEMICAL PRODUCTS

#### **Profile**

In addition to being the only distribution point for health and chemical products for major industry, Côte-Nord Sanitation is firmly committed to identifying the top cleaning solutions, which not only meet today's needs, but also today's concerns regarding environmental health and safety. Several major companies—including Cliffs (Bloom Lake), Iron Ore Company (IOC), ArcelorMittal, Aluminerie Alouette, Fabnor and Métal 7—share this concern for the environment by using the products of Côte-Nord Sanitation.

#### **Achievements**

For the past few years, Côte-Nord Sanitation has distributed Safeblend products from the Canadian manufacturer Chemotec. Safeblend is a line of non-toxic, non-corrosive, biodegradable and phosphate-free cleaning products.

7

1970



#### **Products**

- A complete range of state-of-the-art cleaning products
- Industrial environmentally friendly paints



#### MANAGEMENT TEAM

Number of employees: – Permanent:	
CEO: Peter Dinet	

CÔTE-NORD SANITATION 159 Père-Divet Sept-Îles, Quebec G4R 3P5 Telephone: 418-962-6523 Fax: 418-968-3917 pdinet@cns7.com



Founded in:

## Portrait •rSept-Îles

### **GOLDER ASSOCIATES**

PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES BUSINESS AND INDUSTRIAL CLIENTELE

#### **Profile**

Golder Associates is one of the largest international consulting firms specialized in earth sciences and the environment. With over 7,000 emloyees and 160 offices on five continents, the company aims to participate in sustainable development for the community and help protect the quality of the environment. Established in Sept-Iles in 1997, Golder Associates enables its clients to work with a team of engineers, scientists, project managers and experienced specialists in order to reach their business goals. Here the expertise of the local team along with global resources make Golder one of the most trusted professional service firms around.

Employee-owned since its beginnings in 1960, the company stands apart with its unique culture rooted in the pride of being a shareholder. From this, the company has created strong, long-lasting ties with clients as well as a long-term stable environment. Golder's professionals take the time to understand their clients' needs and specific issues related to their sector of activity. This allows it to help its clients achieve their short- and longterm financial, social and environmental goals.

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3



#### **Specialties**

- Geo-engineering
- Environmental management and industrial services
- Energy resources
- Geosciences
- Residual material management services
- Mining

## Services of Golder at the Sept-Îles Office

- Phases I, II, III site environmental evaluations
- Characterization and rehabilitation of contaminated land
- Characterization and treatment of mining effluent
- Dangerous and residual materials management
- Occupational health and safety
- Industrial hygiene
- Natural biology and impact studies
- General consultation on the environment:
  - Permits and authorizations
  - Water resources
  - Various training
- Ambient noise study
- Mining and civil geotechnics
- Studies on Trial Pit Land Fill (TPLF) and the Technical Land Fill (TLF)

#### MANAGEMENT TEAM

Number of employees:

- Permanent:

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- Casual/Seasonal:
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Project Director - Associate:
Jean-Louis Viégas,
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Founded in: 1960 established in Sept-Îles since 1997



GOLDER ASSOCIATES 690 Boulevard Laure, Suite 112 Sept-Îles, Quebec G4R 4N8 Telephone: 418-968-6111 Fax: 418-968-6107 mrodier@golder.com www.golder.com

## Portrait of Sept-Îles

#### GROUPE CADORET, ARPENTEURS-GÉOMÈTRES PROFESSIONAL SURVEYING SERVICES

#### **Profile**

The land surveyors at the Groupe Cadoret provide highly specialized technical surveys for cartography, geodesy and photogrammetry.

Its highly experienced teams using the top equipment have carved out such a solid reputation in the land, construction, municipal engineering and mining sectors that they receive mandates throughout the North Shore, including Tadoussac and Fermont.

#### **Achievements**

Groupe Cadoret is ISO certified and uses state-of-the-art equipment. Regardless of the site and the challenges it presents, all work is carried out with precision. For the past few years, the company has taken part in all large-scale projects in the region.



#### **MANAGEMENT TEAM**

Controller: Hélène Gilbert

Founded in:

1995

30

20

GROUPE CADORET, ARPENTEURS-GÉOMÈTRES INC. 522 Avenue Brochu Sept-Îles, Quebec G4R 2X3 Telephone: 418-968-8231 Fax: 418-962-3821 csbt2@globetrotter.net

Baie-Comeau Office: 851 Rue De Puyjalon Baie-Comeau, Quebec G5C 1N3 Telephone: 418-589-2329 csbtbc@globetrotter.net



#### **Specialities**

- High-precision surveying, GPS
- Alignment and levelling
- Building set-up
- Geomatics
- Cartography

#### Equipment

- Fully robotized stations
- Levels
- GPS



## Portrait orSept-Îles

## HÔTEL LES MOUETTES

HOTEL FOR BUSINESS AND TOURISM

#### **Profile**

Right in the heart of downtown near the Bay of Seven Islands and less than 10 km from the airport, the Hotel Les Mouettes has earned an excellent reputation with business people and vacationers from all over who come to Sept-Iles all year round. Whether for renting space or equipment, business people have found this secure establishment to have all the services and comfort required for their activities, including of course conference rooms and high-speed Internet. A hearty breakfast is included, the dining room is spacious and welcoming, and its bar is relaxed and friendly.

#### **Achievements**

Hotel Les Mouettes obtained Level 2 classification in the Quebec Government's lci On Recycle program. This classification recognizes and certifies environmental practices adopted by the establishment as well as the seriousness with which its managers are committed to the earth. The Hotel proudly takes care of the environment as much as it would any of its clients.

As a member of the Club Select Hôtelier du Quebec, which includes many hotels throughout the province, this three-star establishment offers the 11th night free of charge to its members in any of the participating hotels. Club

membership is free and accumulated nights can be used for both business and pleasure trips.





#### **Features**

- 43 rooms, all with a large desk and high-speed wireless Internet access
- Two multimedia conference rooms accommodating up to 300 people
- Personal touches: free coffee, newspapers and magazines always provided, American breakfast included, refrigerators and freezers, lunchbox service, etc.
- Ample free parking (with camera surveillance)

#### MANAGEMENT TEAM

Number of employees: – Permanent: – Part-time:	8 4
Owner: Élizabeth Blais	
Founded in:	1962

HÔTEL LES MOUETTES

842 Boulevard Laure Sept-Îles, Quebec G4R 1Y7 Telephone: 418-962-9427 1-877-962-9427 (for reservations) Fax: 418-962-9424 hotellesmouettes@globetrotter.net www.hotellesmouettes.com



## Portrait orSept-Îles

### **DISTRIBUTIONS J.R.V.** DISTRIBUTOR. INDUSTRIAL PRODUCTS

#### **Profile**

Founded in Sept-Îles in 1946, Distributions J.R.V. is the oldest business on the North Shore—now in its fourth generation—growing from a small hardware store to a major distributor of industrial products through expansions and acquisitions. In 2000, after successively acquiring Les Équipements Industriels Cartier et Accessoires Sept-Îles, LPS Distributing, HSP Industrial and Unitotal, Distributions J.R.V. developped its company portfolio to add credibility to its industrial vocation. A few years later, the company strengthened its position by acquiring L.V. Equipment in Sorel-Tracy.

#### **Achievements**

Since the North Shore boasts many large corporations, the founders of the company set the mission of being a one-stop shop for all their customers' industrial product needs. Given the quality and availability of its products, Distributions J.R.V. has become a partner on which you can rely.



#### **Products**

- Bolts, anchors and fasteners
- Chains, slings, cables and lifting accessories
- Air and hydraulic electric tools, specialized cleaning and chemical products, lubricants
- Manual, cutting, precision and welding tools, and general hardware
- Health and safety products



#### **MANAGEMENT TEAM**

Number of employees: - Permanent:	80
President: Daniel Larouche	
Founded in:	1946

DISTRIBUTIONS J.R.V. INC. 5 Rue Régnault Sept-Îles, Quebec G4R 3R4 Telephone: 418-962-9457 Fax: 418-962-9461 jvr@jrv.com www.jrv.com Also in Port-Cartier, Havre-St-Pierre, Fermont, Labrador City and Sorel



## Portrait •rSept-Îles

### **MÉTAL 7** MANUFACTURE AND REPAIR OF INDUSTRIAL EQUIPMENT

#### **Profile**

Metal 7 has been providing services to primary industry since February 1974, specializing in the design and production of high-performance equipment for this sector. Its expertise in surface engineering, namely thermal protective coatings, set it apart from its competitors.

Located in the main industrial region for iron ore in Canada, Metal 7 has a very firm grasp of the iron ore pelletizing, aluminum and pulp and paper industries.

As a result of its proficiency in complex industrial processes and its worldclass expertise in surface engineering, Metal 7 has built a solid worldwide reputation with many large companies in the metallurgical sector. This success was made possible through business partnerships between Metal 7 and other large companies located in the same region. Today, Metal 7 is present in 17 countries, like the United States, Mexico, Russia, Australia, India and Brazil.



#### **MANAGEMENT TEAM**

Number of employees: - Permanent:	85
Senior Executive: Christian Michaud	
Founded in:	1974

METAL 7 285 Rue des Pionniers, P.O. Box 1590 Sept-Îles, Quebec G4R 4X9 Telephone: 418-968-5822 Fax: 418-962-4534 info@metal7.com www.metal7.com



#### **Specialties**

- Thermal and hardfacing coatings
- Equipment for iron ore pelletization
  - Roller screens
  - Vacuum disc filter
  - Industrial heavy-oil burners with control system
  - Conveyor pulleys with abrasion-resistant coating
- Products for aluminum smelters with thermal barriers and non-stick properties
  - Skimming spoon and rake
  - Thermocouple cover guards
- Bearings with ceramic coating
- Laboratory to support R&D Department
- Machining on site



## Portrait •rSept-Iles

## NUMÉRIK BUSINESS SOLUTIONS

#### **Profile**

Numérik Business Solutions is quickly becoming the reference for all companies on the North Shore that require state-of-the-art office equipment and support. Numérik's young and dynamic team offers reliable, highperformance equipment including photocopiers, fax machines, printers and print cartridges, scanners, multimedia projectors, shredders and postage machines. Moreover, each piece of equipment comes with added value... namely service.

#### **Achievements**

Over only a short period of time, the company had to move into larger premises three times to meet the demand. This quick growth directly linked to quality services came about following a major event: being named "Representative of the Year in Canada" by Konica Minolta. Numérik made a name for itself: offering companies services ideal for their own needs and growth.



#### **Services**

- Office equipment sales and rentals
- Repair and maintenance service
- Large-format digital printing
- Implementation management consulting
- Cabling services





#### **MANAGEMENT TEAM**

Number of employees: – Permanent:

*Communications Coordinator:* Roxane Vézina-Labelle

Founded in:



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NUMÉRIK BUSINESS SOLUTIONS 660 Boulevard Laure Sept-Îles, Quebec G4R 1X9 Telephone: 418-968-0033 Fax: 418-968-0202 info@numerik.ca www.numerik.ca



## Portrait orSept-Îles

### SERVICE DU PNEU PJL HEAVY-VEHICLE-CERTIFIED UNIPNEU DEALER

#### **Profile**

Service du Pneu PJL opened in Sept-Îles in 1959. The company distributes all tire brands from Baie-Trinité to Natashquan, while offering reputable, reliable and professional mechanical repair services. It is heavy vehicle certified, serving individual customers and major industries.

#### **Achievements**

Founded in Sept-Îles in 1959, the company joined the Unipneu family in 1994. This affiliation marked a turning point. Just a few years later, Service du Pneu PJL was invited to participate in Hydro-Québec's SM3 Project as well as in Phases I and II of Aluminerie Alouette. From that time, the company has signed service agreements with several large companies in the region, including Aluminerie Alouette, Iron Ore Company of Canada (IOC) and Cliffs.



# 

#### **Services**

- Alignment
- Shock absorbers
- Brakes
- Electronic injection
- Mechanical
- Tune-up
- Tire repair
- Road service
- Mufflers
- Suspension/Steering
- Sale of all types of tires
- Oil change
- Transmission and differential

#### **MANAGEMENT TEAM**

Number of employees: - Permanent:	25
Senior Manager: Yvon Gagnon, Partner-Owner	
Founded in:	1984

#### SERVICE DU PNEU PJL

354 Boulevard Laure Sept-Îles, Quebec G4R 1X1 Telephone: 418-962-3845 Fax: 418-968-6711 pjlsi@globetrotter.net www.unipneu.com



## Portrait orSept-Îles

### **PORLIER EXPRESS**

STEVEDORING, SPECIALIZED TRANSPORTATION, INDUSTRIAL HANDLING AND CRANE RENTAL SERVICE

#### **Profile**

Since 1953, Porlier Express has been providing integrated services for intermodal logistics, stevedoring, industrial handling by road, sea or rail, specialized transport, as well as storage and lifting equipment rental. With its expertise, its facilities and customized equipment fleet, it offers professional, highly competitive and efficient services. Porlier Express follows the most stringent standards for occupational health and safety.

#### **Achievements**

Over the decades, Porlier Express has taken part in a number of projects, in particular for ArcelorMittal Mines Canada (Lac Jeanine, Mont-Wright), Aluminerie Alouette (Phases I and II), Cliffs Natural Resources (Bloom Lake), Hydro-Québec (SM3) and the La Romaine hydroelectrical project. Through its expertise, the company has been able to tailor its services to meet the needs of its clients and provide a custom solution in order to ensure the success of all mandates it receives.



#### Equipment

Porlier Express has a wide range of equipment for lifting (cranes and boom trucks), handling (wheel loaders and lift trucks), transportation (trucks, trailers and semitrailers) as well as specialized equipment.



#### **MANAGEMENT TEAM**

Number of employees:	
- Core employee:	40
<ul> <li>Pool of longshoreme:</li> </ul>	50
Vice President:	

Vice President: Y. Denis Gagnon

Founded in: 1953 Member of the Prommel Group since 2008



PORLIER EXPRESS INC Head Office: 315 Avenue Otis Sept-Îles, Quebec G4R 1K9 Telephone: 418-962-3073 Fax: 418-962-3067 info@porlier.com www.porlier.com Sept-Îles, Port-Cartier, Mt.Wright and Havre St-Pierre



## Portrait ••Sept-Îles

## PORT OF SEPT-ÎLES

INFRASTRUCTURES AND PORT SERVICES

#### **Profile**

In 1999, the Canada Ports Corporation was dissolved and Canadian ports were taken over by their respective communities. Thus, the Sept-Îles Port Authority was born, and has the mandate of managing activities and the future of the first ore handling port in North America, and is among the main ports in Canada for bulk transportation. Approximately 23 million metric tonnes of raw materials are handled each year, 85% of which are for international markets. Iron ore is by far the majority of this annual volume. In addition to its infrastructures, users of the Port of Sept-Îles can count on specialized resources for maritime services, transportation logistics, engineering and administration.

#### **Achievements**

Aware of being a powerful driver of economic development, not only for Sept-Îles, but for all the North Shore, the Port of Sept-Îles has always focused on the growth and modernization of its infrastructures to attract and efficiently serve major industries based on sustainable development. With a modus operandi based on partnership and complementarity, the Port has been able to integrate intermodality, i.e., the combination of land, rail and river transportation, while promoting development based on both the economy and environment.

8

1999



#### Equipment

- 12 docks, seven of which belong to the Port
- Ro-Ro ramp
- Ramp and rail-car ferry dock
- Conveyers
- Mobile port crane, 100 tm
- Ship loaders and unloaders
- Hangars
- Intermodal railway yard, with 2.1 km of track



#### MANAGEMENT TEAM

Number of employees: – Permanent:	
Chief Executive Officer: Pierre D. Gagnon	
Founded in:	

PORT OF SEPT-ÎLES 1 Quai Mgr-Blanche Sept-Îles, Quebec G4R 5P3 Telephone: 418-968-1231 Fax: 418-962-4445 portsi@portsi.com www.portsi.com

# Portrait, of Sept-Îles

## **PRO-FLEX CÔTE-NORD** (PUTTI & FILS INC.)

INDUSTRIAL, COMMERCIAL AND INSTITUTIONAL SERVICES

#### **Profile**

Active in the region for over 35 years. Pro-Flex Côte-Nord specialize in large-scale work, such as industrial, commercial and institutional painting. as well as floor covering treatment. Committed to offering the best service and remaining the benchmark in its field, the company develops strategies that are adapted to the client's requirements, creates custom designs and puts together work teams as needed. Its vast network of suppliers also means it benefits from in-depth expertise in the available processes and products.

#### **Achievements**

Pro-Flex Côte-Nord started as a small business, but soon expanded with its reputation for quality work; it is a family business that has become essential to Sept-Îles and the surrounding region. Its clients include industries, ships, hospitals, healthcare centres, department stores, supermarkets and a large number of offices. While the company's expertise allows it to perform more complex tasks, the Pro-Flex team's know-how and spirit of adventure combined with its unparalleled after-sales service has become the pride of the company's owners.



#### **Specialities**

- Commercial and institutional painting
- Epoxy coating
- Pressure water jet cleaning
- Shot blasting (Blastrac)
- Floor covering treatment



Number of employees: - Permanent:

President: Daniel Putti

Founded in:



283 Avenue Perreault Telephone: 418-962-3671 Fax: 418-962-4464 pfcn@pflex.ca



1974

15

### Portrait of Sept-Îles

## SADC DE LA CÔTE-NORD INC.

CONSULTING SERVICES AND FINANCIAL ASSISTANCE FOR DEVELOPMENT

#### **Profile**

The Société d'aide au développement des collectivités (SADC) de la Côte-Nord is a not-for-profit organization, and a partner of Canada Economic Development, which financially supports the organization. Its mission is to help communities manage their own future and develop socioeconomically in order to maintain and create jobs in the region. The SADC's consulting services provide assistance to developers for administrative management, which sometimes includes funding developer start-up, acquisition and expansion activities. When its own financial products do not fit the needs expressed, it helps developers identify the other available funding sources so that promising and structuring projects receive the consideration they deserve. Moreover, the SADC is actively involved in supporting and setting up local initiatives by providing human and financial resources.

A member of the Réseau des SADC et CAE du Québec, which brings together 57 SADC and ten Centres d'aide aux entreprises (CAE), the SADC has backed corporate projects and supported Quebec entrepreneurs for over 20 years. Of course, they are appreciated for their financial assistance, but also for the quality, availability and commitment of their advisors. They are involved in every project from start to finish, providing a complete range of tools to leverage the resources of Sept-Îles and the entire region.



#### **Financial Products**

- Investment Funds
- Youth Strategy Funds
- Local Development Funds
- Credit-To-Contract
- Business-Reno

Canada Economic Development offers financial support to the SADC.



#### **MANAGEMENT TEAM**

Number of employees: – Permanent:

General Manager: Soraya Zarate

Founded in:

1988

5

#### SADC DE LA CÔTE-NORD INC.

456 Avenue Arnaud, Suite 205 Sept-Îles, Quebec G4R 3B1 Telephone: 418-962-7233 Toll-free: 1-877-962-7233 Fax: 418-968-5513 sadciles@globetrotter.net www.sadccote-nord.org

## Portrait •rSept-Îles

### SIMPLEX EQUIPMENT RENTAL

CONSTRUCTION, FINANCE, INSURANCE, REAL-ESTATE SERVICES AND RENTAL SERVICES

#### **Profile**

Simplex Equipment Rental is the largest tool rental centre in Quebec. In business since 1907, this Quebec company specializes in the rental of tools and large equipment, and has 40 branches and 600 employees in Quebec and Ontario. The Sept-Îles branch opened in 1975. True to the group's tradition of excellence, it offers its customers a wide range of equipment, delivery services, 24-hour emergency services, sales and operator training services.

#### **Achievements**

Since 2000, Simplex has been part of a select group of companies that were named the 50 best managed private companies in Canada. In 2006, the company ranked as the 29th largest equipment rental company in North America. In this same quality tradition, the Simplex branch of Sept-Îles takes its inspiration from these successes, and draws on the strength of the group to always better serve its clients.



#### **Specialities**

- Baskets and forklifts
- Excavators
- Loaders
- Articulating boom trucks
- Scaffolding
- Compressors
- Generators
- Small tools
- Etc.



#### **MANAGEMENT TEAM**

Number of employees: - Permanent:

Branch Manager: Bruno Misson

Founded in:



5

SIMPLEX EQUIPMENT RENTAL 295 Avenue Jolliet Sept-Îles, Quebec G4R 2A8 Telephone: 418-962-8113 Fax: 418-962-8334 septiles@simplex.ca www.simplex.ca



### Portrait of Sept-Îles

### SOUDURE FERCO GENERAL AND SPECIALIZED WELDING

#### Profile

With more than 30 years of achievements in manufacturing and installing all types of equipment, Soudure Ferco has become one of the most reliable and experienced companies in its field. In addition to the immense experience of its people, the company has sophisticated production equipment adapted to the most specific requirements. Whether in the workshop or on site, we serve our clients with ingenuity, punctuality and precision. Company shareholders are also project supervisors: they are concerned every day with respecting schedules and budgets.

#### **Achievements**

Whether in the mining, harbour service, hydroelectric or other industry, Soudure Ferco manufactures and/or installs often strategic equipment that requires complete mastery of all parameters, including available space and the interrelationship of the structure with other equipment. Cliffs (Bloom Lake), Aluminerie Alouette, Hydro-Québec, Ports Canada, Linatex, Rio Tinto, Fer et Titane, among others, can testify to this.



#### **MANAGEMENT TEAM**

Number of employees:

s: 10 to 30

Co-owners: Martin Gagnon and Raynald Ouellet

Founded in:

1977

SOUDURE FERCO 539 Avenue Québec Sept-Îles, Quebec G4R 1K1 Telephone: 418-968-2535 Fax: 418-962-2036 soudureferco@globetrotter.net

#### **Services**

- General welding
- Manufacturing and installation
- Structural work
- Mechanical installations

#### Production Equipment

- Machinery: Iron edging roller, radial drill, 250T/10' folding machine, 1/2"X10' felling shears, electronic cutting machine, welding machines, electronic drill, and overhead travelling cranes.
- Lifting equipment: boom cranes
- Mobile equipment: Forklifts, boom trucks, mobile welding units.



# Portrait, orSept-Îles

### WAINBEE SHCN HYDRAULIC AND INDUSTRIAL PRODUCTS

#### Profile

Founded in 1977, Spécialité Hydraulique C.N. is a major supplier of hydraulic and industrial products for the mining and forest industries. Its ability as a designer and manufacturer, as well as its expertise and products, have made it a company that serves large businesses not only on the Quebec North Shore, but also internationally. Along with its offer, it supervises the implementation and distribution of related products that complement those made at its plant in Sept-Îles.

#### **Achievements**

Spécialité Hydraulique C.N. has not only attracted a large number of major companies on the North Shore with its know-how and products, but is also recognized world-wide. About a dozen countries on most continents use its products and services for large-scale projects. Its exceptional performance led it to be incorporated into Wainbee Limited in 2010.



#### **MANAGEMENT TEAM**

Number of employees: - Permanent:	18
General Manager: Philippe Rushworth	
Founded in:	1977

WAINBEE SHCN INC. 453 Avenue Noël, Sept-Îles, Quebec G4R 1M1 Telephone: 418-962-4949 Fax: 418-968-5749 Sept-Îles@wainbee.com www.wainbee.com



#### **Products and** Services

- Automated lubrication systems
- Control valves for mining processes
- Constant-tension belt tiahteners
- Hvdraulic platforms and cranes
- Sludge pumps
- Development and design of hydraulic and pneumatic systems
- Renovation and upgrading of hydraulic equipment
- Preventive maintenance
- Training



Founded in:



Photos Merci / Thank you

Christine Blaney Colette Fiset Diane Huet Marc-André Paradis Marco Chenard Mathieu Boudreau Michel Frigon Michèle Potvin M.J. Landry M.J. Landry M.J. Lévesque Mylène Lavoie Nathalie Poisson Roger Vachon Steeve Dubreuil Sylvie Arseneau

Tourisme Sept-Îles Ville de Sept-Îles

Aluminerie λlouette Métal 7 Port de Sept-Îles Rio Tinto IOC Wainbee SHCN











Fièrement Sept-Îles Portrait d'une ville dynamique

La fierté d'une ville s'exprime de multiples façons. À Sept-lies, elle repose sur l'engagement quotidien de ses gens d'en faire un milieu de vie dynamique et accueillant, propice au développement économique et social, dans un monde en perpêtuel mouvement.

Ce coffret a été conçu pour illustrer différentes facettes de cette ville bâtie à l'image de ses gens. C'est dire que ces quelques « portraits » de notre ville et de plusieurs de ses entreprises représentent bien la diversité, la vitalité et la capacité de relever les défis inhérents à une ville en pleine effervescence et ouverte sur le monde.

Réalisez vos projets | Découvrez Sept-Îles.

#### Proudly Sept-Ites Profile of a dynamic city

City pride is demonstrated in many ways. In Sept-Iles, it is shown through the daily commitment of its people to create a dynamic, welcoming living space, ideal for economic and social development in an ever-changing world.

This kit was designed to illustrate the different aspects of this city that reflect its inhabitants' spirit. These few profiles of our city and several of its companies therefore clearly show the diversity, vitality and ability of its people to rise up to the challenges of a growing city opening to the world.

Carry out your plans? Discover Sept-Îles



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